



Ruohan

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Education background

2013.09—2016.06

Bachelor's degree from University of Melbourne, majoring in Finance and Marketing (Ranked TOP24 in the world for the major)

2016.07—2017.05

Master's degree from Babson College, majoring in Entrepreneurial Management (Ranked TOP1 in the world for the major)

2022.09—present

Currently studying at the Institute for Sustainable Development, City and Regional Economics, University of Macau

Language Ability: Achieved an IELTS score of 7.5, demonstrating proficient reading and writing skills at a native English speaker level, with exceptional aptitude for composing English academic papers and delivering presentations in the language.

Founder/chairwomen
2019.01- present

Thero Inc

Shenzhen Thero New Materials Technology Co., Ltd

●Thero New Materials Technology Co., Ltd. was founded in Shenzhen in 2019, continuing the development and application of temperature control new materials, and creating a new model of zero-carbon cold chain door-to-door transportation, the first of its kind globally.

●The company has led the development and optimization of a series of passive constant temperature boxes, passive containers, phase change heating products, phase change air conditioning products, phase change cold storage products, and phase change magic energy water cups, as well as a groundbreaking exclusive breakthrough in non-hazardous ultra-low temperature aviation materials.

●28 intellectual property protection applications have been filed, including 5 invention patents, 14 utility model patents, 2 appearance patents, and 10 software copyrights.

●The company has led various major projects, guiding the company to exceptionally enter the supplier list of Pfizer, the world's largest pharmaceutical group, and being selected for innovative solutions by DHL Group headquarters, the world's leading logistics company. Established in-depth collaborations with industry leaders such as BGI Group, Sinovac, APEX Logistics, and SF Group.

●The company's leading products have participated in international certification and have obtained multiple certification reports from German TUV Rheinland Laboratory, ISTA, Tokyo University Laboratory, etc. The related safety has passed ILAC-MRA certification laboratory testing. Thero has also led the only tray product in the world to pass the testing of the World Health Organization E004 standard.

●The company has completed a 10-million-level angel round led by the company, achieving year-on-year revenue growth of 410% in 2020, 510% in 2021, and 115% in 2022.

●The company has completed the construction of its own production line and factory, equipped with 100,000-level clean workshops and laboratories, and obtained ISO9001 and ISO14000 standards.

●Thero has won the Excellence Award in the finals of the 2021 DeepTech Competition for new materials industry, the Second Prize in the 2021 "Empire Creation" Innovation and Entrepreneurship Competition, the "Gold Award" for the top ten new forces in the 2021 Pharmaceutical Supply Chain, the third place in the 2022 VIVA Global Innovation and Entrepreneurship Competition, and was named a national high-paying technology enterprise and was selected as one of the first key new materials projects in 2022.

●Thero has formed a strategic partnership with Marubeni Corporation (a Fortune 500 company), securing an intent order worth 70 million and becoming its longest-lasting provider of passive cold chain solutions worldwide.

Entrepreneur, lecturer
2018.06–2019.03

Massachusetts State University Center for Entrepreneurship and Development

- Guest lecturer for the marketing course of UMass Boston MBA program, resident entrepreneur at VDC, and entrepreneurship mentor.
- Selected as a member of the U.S. Women's Innovation Lab during the same period, and won the top three prizes in the 2018 Innovation and Entrepreneurship Competition.
- Won the SheDemos award for outstanding high-growth female entrepreneurship representative in Boston.
- The company THERO was concurrently named one of the most groundbreaking and disruptive tech startups at the Massachusetts Institute of Technology China Innovation & Entrepreneurship Forum the same year.

Entrepreneurship Mentor
2017.06–2018.03

F.W.Olin Graduate School of Business Babson College (Entrepreneurship Ranked No.1 in the world)

- Selected as a Global Entrepreneur in Residence by the United States and hired as the youngest entrepreneurship mentor by Babson College.
- Guest lecturer for the core entrepreneurship course LEAP, and co-authored graduate program course materials.
- As an entrepreneurship mentor, guided entrepreneurship projects such as Canvaloop, MBA entrepreneurship project ReServe, and Harvard entrepreneurship project Beenthere, covering topics such as idea realization, supply chain management training, prototype development, product development, project management, market portrait, and financing planning.
- Established the new material technology brand THERO during the same period, and the project was selected for the Summer Venture Program 2017 and Mass Challenge 2017 as the only Chinese team to participate in the Federal Reserve roadshow.
- Led the team to independently develop and sell the MoNeng temperature control cup series products, and obtained three authorized patents for invention, utility model, and design respectively.
- Developed the product prototype into mass production within six months, managed more than ten multinational supply chains, achieved a final product yield rate of over 90%, and optimized costs by 50%.
- Independently achieved sales of over 400,000 within 30 days, with products sold to more than 30 countries, and provided gifts to Congress, government, and large multinational corporations. Representative users include Morgan Stanley, the State Council, and the Prime Minister of Vietnam.

Entrepreneurship Mentor
2015.05–2015.08

France's AXA Finance Department

- Team leader of A2 group, responsible for stock analysis and hedge fund construction.
- Received Top Performer Award during work period, and placed top three in the hedge fund construction competition.

Research assistant
of the Fund Department
2014.05 - 2014.08

Shenzhen Stock Exchange

- Independently conducted research on the listing of ETFs on the Irish Stock Exchange
- Independently conducted research on internationalization process of smart beta
- Independently conducted comparative analysis of wealth management in China and international markets
- Developed a development analysis report for the Research Triangle Institute in North Carolina

R&A assistant
2013.11 - 2014.04

Shenzhen Innovation Investment Group Co., Ltd

- Developed a development analysis report for the Research Triangle Institute in North Carolina
- Completed an annual investment analysis report for the internet industry and a 2014 annual investment guide for the internet industry.

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Achievement

In 2022 Awarded as an "Outstanding Young Tech Entrepreneur" on the Shenzhen U30 2022 Youth. Entrepreneurship List. Also placed third in the VIVA Global Innovation and Entrepreneurship Competition, and won the "Green Industry Channel" of the 2022 HKUST "Million Dollar Prize International Entrepreneurship Competition".

In 2021 Received the "New Material Group" Excellence Award at the Shenzhen Entrepreneurship and Innovation Competition, and the "Golden Award" for the top ten new forces in the medical supply chain for the founded company. Also won the second prize in the Imperial College London "Imperial Create" Innovation and Entrepreneurship Competition.

In 2019 Placed in the top three at the North American WINLab Innovation and Entrepreneurship Awards.

In 2018 Won the Most Popular Product Award at the North American SheDemo Entrepreneurship Competition.

In 2016 Received a graduate scholarship from Babson College.

In 2015 Won the First Prize (M Prize) in the North American Mathematical Modeling Contest and the championship in the 5th International Chinese Debate Competition.

In 2014 Won the championship in the 6th International Chinese Debate Invitation Competition

- In 2022** Was interviewed by the Navigator Platform as the "Creator of a New Passive International Cold Chain Transportation Model". Also participated in the E-commerce Logistics Circular Packaging and Green Supply Chain Forum, and was invited to give a speech at the 'Returning Home' training live broadcast for overseas students coming to work in Shenzhen.
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- In 2021** featured in a special report by the Technology and Finance Magazine titled 'Here, We Have Found the Secret of Safe and Efficient Cold Chain Transportation.'Also featured in a special report by the Materials Doctoral Forum titled 'Yang Ruohan: The Golden Age of Rapid Development in Cold Chain Transportation.'
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- In 2021** Gave a keynote speech at the Cold Chain Logistics and Food Transportation Safety Standards Seminar.
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- In 2020** Interviewed on the special coverage of the Oriental TV protest during the Import Expo
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- In 2019** Invited as a female tech speaker at the Harvard BCIC Fall Technology Summit.